

Schedule of Proposed Contract Terms			
Proposal for New Contract	Status	Comparison with Current Service	Options/Comments
8 year contract period with option to extend for up to a further 8 years	Contract Term	N/A	Contract length reflects the expected lifespan of main vehicle fleet. Option to extend the contract to avoid unnecessary cost and disruption if both parties consider contract operating successfully.
Fortnightly collection of household residual waste in 240l or 140l bin (householder choice)	Core service	Same	Council has a statutory duty to collect household waste free of charge. Fortnightly service is Government Waste Strategy (GWS) preferred approach.
Fortnightly collection of co-mingled recycling in 240l or 140l bin (householder choice)	Core service	Same	GWS suggests preference for kerbside multi stream sort from 2023 onwards but this requires substantial change of arrangements for householders and infrastructure not in place in Hampshire. Would be expensive and no new funding until 2023 at least. Contract will recognise that change might be necessary if the government introduces mandatory requirements.
Four weekly collection of kerbside glass in 40l box	Core service	Same	Will start in October 2019 as part of current arrangements and will form part of core service going forward.
Weekly food waste collection based on 23litre (or similar) outside caddy issued free to households with smaller caddy for inside use	Priced option – from 2020 Priced option – from 2023	New service	Likely to be part of national consistent service from 2023 but funding mechanism unclear. Proposed as a priced option so that cost implications can be assessed before a decision is made. No savings from diversion of food waste.
Collection of small items of electrical and electronic equipment and batteries	Core Service	New service	Ability to collect small items of electrical and electronic equipment under WEEE regulations can be added to new collection vehicles and therefore delivered at low marginal cost which will be affordable. Additional service to householders.
Collection of clinical waste	Core service	Same	
Collection of bulky waste	Core service (chargeable as in current service)	Same	

Schedule of Proposed Contract Terms			
Proposal for New Contract	Status	Comparison with Current Service	Options/Comments
Only statutory trade waste service provisions included	Core service (but see comments)	Amended service	<p>Council has statutory duty to procure service on behalf of businesses which requests it to do so – but not to provide service itself or to offer advantageous terms. Commercial market strong and all contractors active. Council has no ‘book’ of customers – all contracts since 2011 are with Biffa as Council’s agent. Agreed that these can continue if businesses choose. All major businesses/multiples tender service regularly.</p> <p>Single service provider offer has been tried by BID – but failed because businesses not willing to forgo their own commercial arrangements.</p> <p>GWS may bring significant change to both business obligations and possibly local authority.</p> <p>Proposed that incoming contractor covers Council’s statutory obligations but that Council is not active in promoting a ‘pseudo-WCC’ trade waste service.</p>
Fortnightly free collection of green garden waste using one90l free issue bag. Option to purchase additional bags.	Core service	Same	<p>Proposed that existing service is retained as baseline. Contract will contain variation clause to permit introduction of charged service with open book costing by Council at a later date (but will not define the nature of that service so that it can be formulated at the time).</p> <p>If free service were based on 140l or 240l bin instead of sack then free issue of bins as a replacement would have one-off cost approximately £25 per household. Cannot easily combine sacks and bins (because of the lifting arrangements). If only distributed on ‘sign up’ basis then costs based on number of participants but</p>

Schedule of Proposed Contract Terms			
Proposal for New Contract	Status	Comparison with Current Service	Options/Comments
			<p>up to £1million if take up high. No income to offset this cost. Contract costs for free issue bins would depend on number of participants and expected volumes of material. Savings on collection contract unlikely.</p> <p>GWS contemplates that funding will provided for free garden waste collection service as part of consistent service – but some scepticism that this will be retained as a proposal on grounds of cost.</p>
No changes to arrangements for difficult access and assisted collections	Core service	Same	
Change of policy – no return to collect bin on <u>householder</u> error	Core service	Amended	At present we will return to a bin which was not out on time provided a householder requests a return within specific time period. This is expensive and few other authorities permit. Householders should put bin out on time or expect that it not be collected until next due date. Change will save money and produce small reduction in emissions by way of reduced journeys.
No change to arrangements for bank holiday working	Core service	Same	No collections on bank holidays (except in exceptional circumstances). Planning restrictions at the depot preclude routine bank holiday working.
Option of Council financing vehicle fleet to be included but not mandated	Core service	Option	Expectation that contractor will fund fleet but option for Council to negotiate with winning bidder to provide funding if this produces better terms.

Schedule of Proposed Contract Terms			
Proposal for New Contract	Status	Comparison with Current Service	Options/Comments
Refuse freighters and other vehicles at least Euro 6 standard. ULEV can be offered.	Core service	Improved	Soft market testing and external advice is that all electric fleet option would be significant 'leap in the dark'. Will increase costs, may reduce contractor interest and technology untried in UK conditions on rural roads. Service risk if technology fails. Proposed specification for minimum Euro 6 (better than current). No restriction to EVs or other ULEVs being offered at contractor risk. Will be possible to trial and test EVs or other technology during contract. Estates have been asked to provide recharging power to depot to make 'casual' introduction of EV as simple as possible.
Invite bidders to propose new operational arrangements for customer contacts and ICT support.	Core service	Improved	Where possible to improve service Council does not act as 'middle man' between householder and contractor so complaints, missed bin reports sent from householder direct to contractor by on line options. Council to consider role of telephone call handling. Contractor reports to Council. Client team access to reports and data for verification and analysis. Client team will investigate serious complaints or service breakdown.
Recognise promotion of recycling in specification	Core service	Improved	Contractor will have obligations to participate in promotional or compliance activities. Little point in specifying contractor to supply services which Council can supply itself – e.g. staff or vehicles for recycling or promotional activities since these will be more expensive than providing these ourselves.
Require contractor to pay at least National Living Wage	Core service	Improved	Council policy is to require at least National Living Wage to be paid on all of its contracts where possible which is clearly when new contract being priced.